4th NPL SUMMIT

17.5.2022

The Summit
Topics NPLS22
Special Activities
Audience
Organizer
LiveOn Expo Complex
Participate in NPLS22
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The 4th NPL Summit in brief

In the last year 2021 significant progress has been made in the Greek market, as banks proceeded with a number of NPL securitizations. The overall level of NPLs fell sharply over 2021 to EUR 20,9 billion from EUR 60 billion a year earlier. As payment moratoria expire and state aid dries up, the post Covid era and the Ukranian crisis will likely contribute to the creation of a new wave of non-performing loans, as well as an increase in unlikely-to-pay loans (UTPs). With NPL transaction volumes expected to increase and competition set to intensify among major players, in this year's Summit we are focusing on the challenges

that lay ahead. It goes without saying that the establishment of a robust secondary market will be a key development to watch and will be discussed during the Summit.

At this long running and prestigious two-day event, the 4th NPL Summit titled "The Future of the Greek NPL Market", prepare to partake at lively debates on all the above issues, as well as all other aspects which will shape, as the title clearly declares, the Future of the Greek NPL Market.

The 4th NPL Summit (#npls22) will be held as an hybrid event through LiveOn, the unique all-in-one platform for Digital Communication and Events, and LiveOn Expo Complex, its innovative 3D conferences and exhibitions center.

The **Summit** is organised by **ethosEVENTS**, with **NPLConfidential.com**, the only NPL-specialized english - speaking portal in Greece, and **banks.com.gr**, the economic & business portal of ethosGROUP, as co-hosts.

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Overview of the 4th NPL Summit

«The Future of the Greek NPL Market»

The 4th NPL Summit will include individual speeches and debates which will focus on the following areas of interest:

- SESSION A: Greek NPL Market: The servicers' perspective
- SESSION B: Real Estate Opportunities
- SESSION C: Investing in the Greek NPL Market. Securitization of NPLs

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Special Activities

Closed Lobbying Workshop

During the works of the 4th NPL Summit a Closed Lobbying Workshop will take place.



On **Tuesday**, **May 17**, 2022

16:30 - 18:30



(*) A prerequisite for physical presence is complying with the applicable health protocols, as well as an ID document.

B2B meetings

Participants can request and participate in scheduled digital B2B meetings with corporate Sponsors representatives of a maximum of 25 minutes.



On Wednesday, May 18, 2022

10:00 - 18:00



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Participants in the 4th NPL Summit

The Summit is mainly addressed to:

1. High-ranking Executives, Chiefs, Senior Managers, Senior Executives of



- Non- Performing Loans Portfolio
- Credit Collection
- Retail Banking
- Loan Monitoring
- Finance & Accounting
- Secured and Unsecured assets
- 2. Private funds looking to invest in NPLs
- Lawers
- 4. Servicers
- 5. Rating agencies
- 6. Regulators
- 7. Advisors

The 4th NPL Summit is also expected to be attended by government policymakers, banks, funds, rating agencies and other key participants.

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Our Communication Strategy

Through selected actions and communication techniques, the professionals will be informed on the organization of the 4th NPL SUmmit and how to participate in it.



Email Marketing Campaigns

For professionals, entrepreneurs and market executives listed in our special database organized by category.



Social Media Strategy

Posts with organic and paid content on ethosGROUP's Facebook & LinkedIn pages.



Media Relations

Informative Press Releases published in general and special-interest print media and ethosGROUP's online media, as well as publications on portals and online media of selected partners (pan-Hellenic coverage).



Direct Marketing

VIP invitations are sent to selected market opinion-makers; viral marketing actions through speakers, sponsors and participants.

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9th Digital Banking Forum - Organisation



ethosEVENTS, member of ethosGROUP

- Its mission is to design and organize
 Digital and Hybrid business events
 (conferences, forums, awards), utilizing its extensive know-how and LiveOn, the innovative platform for Digital
 Communication and Events.
- It is well established in the Greek market, with presence in key sectors of the economy: finance, insurance, healthcare, pharmaceuticals, exports, technology, hospitality, coffee, food and beverages.
- Its events are addressed to the entire business community and its executives, offering targeted opportunities for information, communication, promotion and networking, in Greece and globally.





NPLConfidential.com & banks.com.gr publications of ethosMEDIA

- With a successful presence of 34 years in the publishing sector, ethosMEDIA member of ethosGROUP is the editor and publisher of a wide range of thematic print media and electronic portals.
- Our media offer specialized and in-depth information in real time, keeping their readers posted on new business opportunities and new business trends.
- Nplconfidential.com portal presents exclusive subscription content in english language. The content is targeted to the NPLs and NPEs in Greek market. The economic and business portal banks.com.gr, presents the "intelligence" of the new era regarding business activities and innovation.

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<u>More</u> <u>Information</u>

LiveOn Expo Complex



This year's event will be held digitally through LiveOn Expo Complex, the innovative 3D Exhibition & Conference Center of LiveOn, an integrated digital Platform for business communication & events.

LiveOn is a fully functional business tool that supports companies in achieving their business development goals. At the same time, LiveOn's technology leads the digital transformation of B2B & B2C companies, with advanced communication and data analysis tools in a 3D environment, designed to reflect the corporate image and presence in the real world.

LiveOn's technological and business ecosystem enables event and exhibition organizers to design and execute physical events in digital or hybrid form. Smart zooming gives the possibility to visitors to plan their own personalized exhibition tour. Online exposition catalogue, multiple networking and promotion opportunities, are just a few of the digital innovations.



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Navigating in LiveOn Expo Complex



The tour begins at **the exterior area of the Complex** (Home). Here you will find the **entrances** to the exposition as well as **signs pertinent to the event and sponsors**. The main area of LiveOn Expo Complex is the **Lobby, the interior space** you find yourself right after your entrance. From this point you may access all other areas that you wish to visit during the event:



Reception Desk:

here you will find information on the event, register and communicate with representatives of the organizer by text message or video call



Sponsors/Exhibitors Hall:

here you will find the exposition halls of the Complex, where you will be able to visit the Sponsors'/Exhibitors' e-stands, leave your contact details, collect informative material and communicate with Sponsors'/Exhibitors' executives by video call and chat



Conference Center:

here you will get information on the program and speakers of the conferences, set up your own agenda and attend live any presentation you are interested in



B2B Area:

here you will meet other participants online, network with them, exchange contact details and communicate by video call and chat.



PRESS Center:

here you will get information on the event's communication sponsors and read press releases and other informative material provided by the organizer



Organizer Office:

here you will find information on the organizer and its activities and communicate with its representatives by chat or video call



VIP Lounge:

in the specially designed hall of this area you will be able to organize or take part in B2B and closed meetings with selected exhibitors or visitors



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The Summit



Why participate in the 4th NPL Summit

The 4th NPL Summit provides important opportunities, targeted information and professional networking to the attending audience

- The 4th NPL Summit gives the great opportunity to spot the significant progress that has been made in the Greek NPL market.
- A unique opportunity to unravel how are Servicers planning to meet their clients' demands and how will they comply with the new regulations.
- Grab the opportunity to Interact with Industry executives during the debates, networking breaks and panel discussions.
- Prominent institutional individuals from Greece and abroad will participate in the discussions, ensuring you with quality and up-to-date information on new trends that are taking shape in the specific market.



The summit will be attended by a number of executives and market professionals as well as high-ranking officials, government policymakers, guests and representatives of institutions, an element that - in combination with the advanced technological capabilities of LiveOn - provides significant opportunities for effective professional networking.

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Save the Date











4th NPL Summit



17 May, 2022 LiveOn Hybrid Event

Thank You

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